



Manheim

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JANET BARNARD NAMED EXECUTIVE VICE PRESIDENT AND COO OF MANHEIM

ATLANTA – Manheim announced today that Janet Barnard has been named executive vice president and chief operating officer. She will report to Sandy Schwartz, president of Manheim.

Barnard is a Cox veteran with more than 24 years of experience, working in various senior leadership roles with Cox Communications. Most recently, she served as senior vice president and general manager of the Cox Communications Central Region. Barnard began her career with Cox Communications in 1988 and has worked in a variety of finance and business operations leadership positions, including regional vice presidencies for Omaha and Middle America Cox, as well as Northern Virginia.

Barnard's areas of responsibility at Manheim will include overseeing the operations, sales and IT functions. She will assume her new role in early December.

“Janet is a proven leader with a remarkable track record of achieving both financial and operational results,” said Schwartz. “Throughout her career with Cox Communications, she has been instrumental in developing strong leaders; building results-oriented teams; and most importantly, serving as a catalyst for innovative, creative customer and workplace strategies. We are fortunate that she has decided to bring her talents, work ethic and enthusiasm to Manheim, as we strive to be THE used vehicle market.”

In addition to being a committed business leader, Barnard is also a distinguished and dedicated industry and community leader. She has been recognized by CableFAX as a *Top 25 Regional Player* as well as one of the *Top 100 Most Powerful Women in Cable*. Women in Cable and Telecommunications (WICT) named her *Woman to Watch* and she is a member of Class 20 of the Betsy Magness Leadership Institute. She served as a mentor for the WICT Virginia chapter as well as for youth and women in the community and industry.

Barnard is a graduate of the University of Nebraska-Lincoln and holds a bachelor's degree in business administration.

About Manheim (www.manheim.com)

Manheim is the world's leading provider of vehicle remarketing services. Through its 118 worldwide wholesale operating locations, Manheim impacts every stage of a used vehicle's life cycle, helping commercial sellers and automobile dealers maximize the full value of their vehicles. Drawing from its auction transaction volume, Manheim Consulting publishes the annual Used Car Market Report, the definitive source of data for the used car industry. Manheim Consulting offers a wide range of services including custom analytics, business optimization and macro economic analysis.

Manheim is the online vehicle remarketing leader, connecting buyers and sellers to the world's largest, most comprehensive wholesale marketplace through its extensive in-lane and online offerings. Manheim.com receives nearly 900,000 visits each week.

Additionally, Manheim offers services including reconditioning, certification, inspections, dealer financing, title management and marshaling, among others. Through its wide array of services and technologies, industry publications, customer support and educational offerings, Manheim gives its customers maximum control over how they buy and sell vehicles, helping them to conduct business in the most efficient way possible. In 2010, Manheim handled nearly 10 million used vehicles, facilitating transactions worth more than \$50 billion in value.

Headquartered in Atlanta, Manheim is a subsidiary of Cox Enterprises, a leading communications, media and automotive services company.

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