

**For Immediate Release**

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## **MANHEIM SELECTS UPS TO MANAGE VEHICLE TRANSPORT**

### ***Long-Term Vehicle Transport Alliance Will Simplify Process, Expedite Deliveries for Manheim Customers***

ATLANTA, Nov. 9, 2009 – [Manheim](#), a leading provider of automotive remarketing services, has selected [UPS](#) (NYSE:UPS) to oversee its entire supply chain for moving millions of used vehicles each year to the wholesale market.

Manheim selected UPS because of its reputation as a global leader in supply chain and freight services, expertise in transportation logistics, experience in moving vehicles and excellent customer service.

“After an extensive review of our vehicle transport operations, we identified opportunities to improve efficiencies and deliver a more consistent experience for our customers,” said Brett Franklin, senior director, Manheim. “Working with UPS, we found a partner that understands the type of logistical expertise, coordination and quality of service required and offers the best transport solution for us and our customers.”

UPS’s Automotive Industry Solutions Group will work on behalf of Manheim’s customers – including dealerships, auto manufacturers, car rental companies and financial institutions – to arrange pick-up and drop-off of vehicles bound for Manheim’s 77 operating locations in the United States. Customers can expect professional and expert handling of their vehicles by UPS and consistent transport service, regardless of where they do business with Manheim. UPS anticipates an 18- to 24-month timeframe to transition all of Manheim’s operating locations to UPS’s services.

UPS will coordinate and dispatch requests from all of Manheim’s operating locations, enabling UPS to make the most cost-effective supply chain decisions, such as consolidating multiple shipments from one region into one delivery. UPS also will provide Manheim with consistent transport paperwork, payment terms and processes.

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"Manheim will be able to leverage UPS's logistics expertise, vast carrier base and global transportation network to provide significant value for its customers," said Wayne Cabeza, director of UPS's Automotive Industry Solutions Group. "The benefits will be more consistent, quality service along with one point of contact to manage all transportation needs."

Additionally, UPS will provide improved visibility into the automotive supply chain, enabling Manheim to determine inbound vehicle volume at each location and ensure an efficient and smooth vehicle flow upon arrival.

### **About Manheim**

Manheim ([www.manheim.com](http://www.manheim.com)) is the leading provider of vehicle remarketing services worldwide. Through its wholesale operating locations and remarketing technology, Manheim connects buyers and sellers around the globe to the world's largest, most comprehensive wholesale marketplace. In 2008, Manheim handled nearly 10 million used vehicles, facilitating transactions representing more than \$50 billion in value.

Manheim is a subsidiary of Atlanta-based Cox Enterprises, Inc., one of the nation's leading media companies and providers of automotive services.

### **About UPS**

UPS (NYSE: UPS) is the world's largest package delivery company and a global leader in supply chain and freight services. With more than a century of experience in transportation and logistics, UPS is a leading global trade expert equipped with a broad portfolio of solutions. Headquartered in Atlanta, UPS serves more than 200 countries and territories worldwide. The company can be found on the Web at [UPS.com](http://UPS.com). To get UPS news direct, visit [pressroom.ups.com/RSS](http://pressroom.ups.com/RSS).

For more information on UPS's automotive solutions, visit [www.ups.com/automotive](http://www.ups.com/automotive) or [www.pressroom.ups.com/automotive](http://www.pressroom.ups.com/automotive).

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