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October 11, 2007

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**MANHEIM ANNOUNCES KEY ORGANIZATIONAL CHANGES**  
**Changes Maximize, Better Align Services Offered to Customers**

ATLANTA – Manheim announced today key organizational changes designed to better integrate its internal resources and activities to deliver services to customers in a more convenient and efficient way.

To support these changes, Mike Broe has been promoted to executive vice president, Kelly Conger to group vice president of Frontline Services, and David Young to group vice president of Service Businesses. In addition, several business areas will be realigned to improve Manheim’s experience for its customers.

“These changes to Manheim’s executive team reinforce our commitment to these key businesses while improving the delivery of services to our customers,” said Dean Eisner, Manheim president and CEO. “Mike, Kelly and David have the experience, skills and customer focus necessary to lead these collective teams in the future.”

As executive vice president, Broe will take on added responsibilities for the various service businesses offered by Manheim. Broe, who previously served as senior vice president of Operations, will continue to oversee newly developing initiatives such as Specialty Auctions and Service Centers as well as other staff members responsible for strategic operational programs. Reporting to Broe:

- **Jay Cadigan, Tony Giurato, Tim Janego, Mike McKinney and Kyle Ohman**, regional vice presidents of Manheim’s 86 operating locations in the United States;
- **David Munnikhuysen**, vice president of Best Practices;
- **Kelly Conger**, group vice president of Frontline Services;
- **David Young**, group vice president of Service Businesses;
- **Kathy Decker**, vice president and general manager of Manheim Financial Services (MAFS), which provides floor plan inventory financing for over 19,000 franchise and independent car dealers on site and at 120 NAAA independent locations throughout North America; and
- **Berta Phelps**, vice president of Strategic Operations.

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“I’m excited about these changes that make it easier for our teams to better collaborate and focus on delivering services that help our customers succeed,” said Mike Broe.

Conger will continue as president of Dent Wizard, maintaining business and reporting oversight, while bringing awareness to all Manheim offerings that can increase vehicle value. Reporting to Conger:

- **Kevin Beattie**, president of Manheim Auto Body Repair, which provides collision repairs for all customers, including insurance referrals and consumers;
- **Gary Disharoon**, newly promoted to vice president of Reconditioning Services, with oversight of Manheim’s broad range of reconditioning services, including Clean Team detail operations, body and paint shops, mechanics shops and other reconditioning services; and
- **Tom Nohstadt**, vice president of Mark III Customs, Manheim’s customization business for enhancing new and used cars.

David Young, who most recently served as vice president of Vehicle Management Businesses, will oversee a collection of independently run service businesses, serving customers transacting inlane, online and directly, depending on their business needs. Reporting to Young:

- **Pam Mabry-Cadigan**, vice president of Manheim Inspections, responsible for Manheim’s inspection businesses at all operating location, as well as the mobile inspection company, Inspection Solution.
- **Brett Franklin**, general manager, Transport Solution, coordinates with operating locations to make best transportation practices available for customers.
- **Phil Hanks**, general manager, Recovery Solution, offering repossession and skip trace service to find difficult-to-locate vehicles.
- **Paul Magill**, general manager, Remarketing Solutions and Title Solution. Remarketing Solutions provides consignors with an array of vehicle remarketing services, in upstream, mid-stream and mainstream venues. The title processing unit helps consignors save money and reduce overhead by assisting them in working with various state agencies to obtain the specific titles they need.

## About Manheim

Manheim is the world’s leading provider of vehicle remarketing services. Through its wholesale operating locations and array of technology products, Manheim impacts every stage of a used vehicle’s life cycle, helping commercial sellers and automobile dealers realize the full value of their vehicles.

The company's operating location services include reconditioning, certification, inspections, dealer financing, transport, title management and marshaling, among others. Manheim is also the leader in vehicle remarketing technology, using its online tools to connect buyers and sellers around the globe to the world's largest, most comprehensive wholesale marketplace. In 2006, Manheim handled nearly 10 million used vehicles – and sold more than 5 million – representing more than \$58 billion in value.

Manheim's subsidiary companies provide value-added remarketing products and services, including paintless dent removal (Dent Wizard), Auto Body Repair, and salvage vehicle remarketing (Total Resource Auctions).

Manheim is a subsidiary of Atlanta-based Cox Enterprises Inc., one of the nation's leading media companies and providers of automotive services.

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