



Manheim

Delivering innovative remarketing solutions to customers and the industry

About Manheim

Manheim was established in 1945 as a wholesale vehicle auction operation.

With 26,000 employees in 122 operating locations around the globe, Manheim is the world's largest provider of vehicle remarketing services. In 2010, Manheim handled nearly 10 million used vehicles, facilitating transactions representing more than \$50 billion in value.

A subsidiary of Atlanta-based Cox Enterprises, Manheim is transforming the wholesale vehicle buying and selling experience through investments in technology and innovative products and services. Manheim markets Manheim Financial Services (MAFS), OVE.com, Total Resource Auctions, Manheim Frontline, Manheim Specialty and Heavy Truck & Equipment, Manheim Consulting and other respected brands to the remarketing industry in 15 countries, including Australia, Turkey and the United Kingdom.

Manheim has set the industry standard for buying and selling used vehicles at live auctions and online. Manheim brings together qualified sellers and volume buyers of used vehicles that include automotive dealerships, banks, car rental agencies, car manufacturers and government agencies. Manheim offers its customers a reliable and secure market in which to purchase a variety of vehicles and services that no other remarketing provider can match.

Manheim cares about its employees, the environment and the communities it serves. From fundraising drives to tutoring kids after school to supporting long-term conservation efforts, Manheim and its employees are dedicated to protecting the environment and giving back to their communities.



Manheim Company Facts

- 2010 Revenue: \$3 billion
- Employees: 26,000 worldwide
- 122 Worldwide Locations
 - 73 operating locations in North America
 - 49 locations outside North America
- Over 80,000 U.S. dealers visit Manheim locations and online every month
- Named one of top 50 “Best Employers for Workers Over 50” by AARP in 2008 and 2009
- Earned a Sustainable Growth Excellence Award from DuPont for switching to water-based automotive paint and a commitment to reduce its environmental footprint by 25 percent
- Manheim.com receives almost 900,000 weekly visits
- Handled nearly 4 million online vehicle transactions since 1996
- Created Manheim DRIVE, the first -of-its-kind innovation center in the vehicle remarketing industry

Manheim Offerings

- **Buying/Selling Resources**
 - Auction Lane Sales
 - Specialty and Heavy Truck & Equipment Sales
 - Exotic Highline Events
 - Salvage Sales
 - Consulting
 - Manheim.com
 - Manheim Market Report (MMR)
 - Title Processing & Storage
 - Export Services
- **Inventory Financing**
 - Financial Services
- **Inspections**
 - Pre- and Post-Sale Inspections
 - Certified Inspections
 - InSight Electronic Condition Reports (ECR)
- **Frontline Services**
 - Mechanical and Auto Body Repair
 - Detailing
 - Paintless Dent Removal (PDR)

Worldwide Locations

- Australia
- Belgium
- Canada
- France
- Germany
- Italy
- New Zealand
- Portugal
- Scotland
- Spain
- Thailand
- Turkey
- United Kingdom
- United States
- United Arab Emirates

CEO Direct Report Team

- **Sandy Schwartz**
President
- **Mike Broe**
Executive VP, U.S. Operations
- **Nick Peluso**
Senior VP, Customer Management
- **Mike Langhorne**
Senior VP, International Operations
- **Joe Luppino**
Senior VP and CFO
- **Lilicia Bailey**
Senior VP and Chief People Officer
- **Sue Boehlke**
Senior VP, Products and Processes

Visit Manheim.com for more information

