

MANHEIM
CANADA

ARBITRATION

POLICY:

IN-LANE AND ONLINE

January 2012

Revision 2.0



Manheim



I. General Policies

1. Fair and Ethical Sale: The sales made at an Auction are intended to promote fair and ethical treatment to both the Buyer and Seller. If Auction determines that the transaction is not fair and ethical to either party, the Seller and the Buyer agree that Auction may cancel the sale, at its sole discretion. Federal, Provincial, and Local laws supersede these policies where applicable. This provision also applies to any clerical or administrative error made by Auction. Any arbitration conducted at Auction is subject to the Terms and Conditions of the Auction.

2. Auction Role in Sale:

a. Auction makes no representations or guarantees as to the description, equipment, warranties, service policy, ownership status/accuracy, or odometer on any vehicle sold or offered for sale.

b. Auction is not a party to the contract of the sale. The sales contract is between the Seller and Buyer only. The Seller is required to give the Federal Odometer Mileage Statement in connection with any auction sale as required by the Motor Vehicle Dealers Act of 2002 or any other applicable laws. Auction is not responsible for the accuracy of odometer readings, odometer statements, or damage disclosure statements.

c. All vehicles bought or sold on the premises must be processed through the Auction office. Failure to do so will result in suspension of trading privileges at Auction.

3. Lot Sales/ Outside Sales

a. Any sale in which the Auctioneer does not state the selling price of the vehicle or "sell under the hammer" is considered a "Lot Sale" or S.O.L.

b. All "Lot Sales" or S.O.L. are conditional until the buyer signs the contract or appropriate document for the vehicle signifying they have inspected and accepted the vehicle. Until the appropriate document is signed, the sale is not binding to either party.

c. Sellers may guarantee "Lot Sales" or S.O.L. but must do so in writing. Vehicles sold after crossing the block are still subject to the announced conditions noted on the Auction sales receipt/ contract. These transactions are subject to the terms noted in the Disclosure/Discovery section of the policies.

d. Buyers are cautioned to inspect "Lot Sale" or S.O.L. vehicles very carefully and verify announced conditions before purchasing.

4. Auction VIN Policies

a. All vehicles consigned must have a public Vehicle Identification Number (VIN) plate attached to the vehicle. Those vehicles having a reassigned VIN plate by the Province/State in place of the original VIN plate must be announced or will be subject to sale cancellation or Buyer return. Auction reserves the right to refuse the sale of any vehicle in which the VIN plate appears to be altered in any way.

b. Seller guarantees VIN plates and years on any vehicle up to 20 model years old with the exception of the VIN plates and year on trailers, RVs, and watercraft, which are guaranteed up to 10 model years.

5. Auction Right of Review - Auction reserves the right to review any audio/video documentation to verify the accuracy of a sale.

6. Auction Exclusions

a. Auction is not bound by information listed in Electronic Data Vehicle Histories (EDVH) (i.e. Carfax, AutoCheck, Carproof, etc.) and any vehicle may not be arbitrated solely on EDVH data. Auction may investigate vehicle history based on information found in EDVH for information that may impact arbitration.

b. Vehicles are not subject to arbitration if they exceed 20 model years, with the exception of trailers, RVs, and watercraft, which cannot be arbitrated if they exceed 10 model years.

c. Kit vehicles, homemade vehicles, or modified vehicles are sold "AS-IS" and cannot be arbitrated for odometer, frame, VIN plates, warranty books, or model year.

7. Online Buyer Responsibilities

a. Buyer will inspect the vehicle immediately upon arrival at Buyer's location. The Buyer must verify the Seller's representations and notify the Auction or facilitation service provider immediately of any discrepancies within the time frame as stated in this arbitration policy. Buyer will verify odometer reading upon arrival at Buyer's location. Mileage must be the same as when purchased if arbitrating for inoperable odometer.

b. The Buyer is responsible for understanding the Online Bidding/Proxy Bidding and Buy Now procedures for online buying channels.

- c. It is strongly encouraged that an On-Line Buyer should have a Post Sale Inspection (PSI) on vehicles purchased.
8. Government Inspection - All vehicles registered/sold at Auction are subject to inspection, with or without prior notice, by the RCMP, FBI, Provincial/State Police, National Auto Theft Bureau, Local Police Authorities, any other governmental agency, or quasi-governmental agency.
9. Seller Responsibilities - All guaranties as stated by the Seller are those of the Seller only. The Seller understands that the sale light/video display is a binding arbitration representation of vehicle condition, and is therefore responsible for ensuring that their vehicles sell under the correct light in the lane. Auction does not make any guarantees, expressed or implied.

II. Sale-Light / Video Display Systems: In-Lane and Online Simulcast Only

1. Auction System – Auction has a standardized light/video display system to describe the condition and/or announcements related to the vehicle being sold. The system is defined as:
- a. Green Light – “Ride and Drive”: The green light signals that this vehicle is guaranteed under the conditions outlined in the Disclosure/Discovery Arbitration section, except for specific announcements made prior to the sale.
- b. Yellow Light – “Announcements”: This light is an indication to the Buyer that the Auctioneer or Selling Representative has made announcements that qualify/clarify the condition or equipment and limit arbitration of this vehicle.
- c. Red Light – “AS-IS”: Vehicles selling under the red light will only qualify for arbitration under the rules outlined in the Disclosure/Discovery section. (AS-IS dollar amount, model years, and mileage is subject to local auction policy).

III. Disclosure / Discovery Requirements

Arbitration Guidelines

Vehicles that have any of the following defects, conditions, or discrepancies that were not disclosed or announced at the time of sale must be reported to Auction within the time frame noted below in order to be eligible for arbitration. The only exception is if there is a pending Post Sale Inspection (PSI). Vehicles must be returned to Auction in the same or better condition than when purchased.

1. By Sales Channel – Some arbitration policies are sales channel specific. The two sales channels are defined as follows:
- a. In-Lane: All purchases made by a bidder on Auction location property. Vehicles purchased in an online event sale by bidders at a location will be considered “in-lane”.
- b. On-Line: Defined as purchases made by a remote bidder via the Internet. Due to the differences associated with purchasing through online channels, such as the inability of the buyer to view the vehicle, additional time parameters and damage disclosure requirements for arbitration have been included.
2. Time Period: Definition codes for discovery time periods as set forth below in the Arbitration Matrix (Appendix I):
- a. All Online arbitrations must be initiated within 2 calendar days of Buyer’s verified receipt of the vehicle and cannot exceed 10 calendar days from purchase. Purchase of a Post Sale Inspection (PSI) may increase arbitration timeframes of items covered in the PSI. It is the auction or facilitation service provider’s responsibility to inform Seller of any pending PSI or arbitration resulting from the Sale.
- b. Sale day is day 1.
- c. Arbitration shall end at the closing time on the last calendar day in the time period. Below are the definitions of the time codes referred to in the Arbitration Matrix Table at the end of this document.
- i. (A) In-lane – Sale day only or noon next day for Night Sale.
- ii. (B) In-lane – 7 calendar days
- iii. (C) Online – 2 calendar days upon verified arrival to Buyer not to exceed 10 calendar days from purchase.
3. Process - The arbitrator will inspect only the defect(s) which are on the arbitration form/documents. Each vehicle transaction is allowed one chance at mechanical, electrical, or cosmetic arbitration. If price adjustment is made and accepted, vehicle becomes “AS-IS” property of the Buyer, and is not subject to any further arbitration for mechanical, electrical, or cosmetic defects or adjustments. The decision of the arbitrator is final and binding to both Buyer and Seller.

4. Fees - Auction reserves the right to assess an arbitration fee to the Buyer. Any arbitration must be properly documented in writing and signed by the arbitrator. If the arbitration is valid, Auction reserves the right to assess an arbitration fee to the Seller. This fee is in addition to any charges associated with the arbitration procedure; such as check out fees at a specialty shop or transportation costs to and from a garage, etc.

5. Exclusions:

a. Noise and Inherent Conditions: No arbitration can be based on noises or conditions that are inherent or typical to a particular model or manufacturer, unless deemed "excessive" by the arbitrator on non-warranty items. OEM dealer warranty guidelines will be used where applicable to determine whether the condition is excessive.

b. Manual Transmissions: Vehicles with standard transmissions cannot be arbitrated for manual clutches unless the defect will not allow a safe test drive.

c. Wearable Items: Auction will not arbitrate vehicles for wearable items. For purposes of this policy wearable items are defined as parts of the vehicle that the manufacturer recognizes the need for replacement/adjustment during the expected life of the vehicle. These items are normally identified in the Owner's Manual for routine check and replacement and would include, but not limited to: tires, wipers, brake pads, shoes, rotors, calipers, belts, hoses, lubricants/fluids, timing belts, bulbs, filters, shocks & struts.

d. As-Is: Any in-lane or online vehicle sold "AS-IS" is NOT subject to mechanical, electrical, or cosmetic arbitration. AS-IS selling price, model years, and mileage is subject to local auction policy.

e. Unsafe vehicles: Auction reserves the right to reject any vehicle that management judges to be unsafe.

6. 4x2 Disclosure Rule: All multipurpose and utility-type vehicles are assumed to be 4X2 unless otherwise announced. However, if a 4X2 multipurpose, utility-type vehicle or pickup has been altered in appearance or stance to resemble a 4X4, a 4X2 announcement will be required. Examples include: new badges, raised suspension, and off-road tires.

7. Arbitration by Selling Channels:

a. All Selling Channels - Seller will be held responsible for the accuracy and completeness of all representations or descriptions. This includes handouts, catalogues, vehicle markings, and verbal or written statements made by Seller or Auctioneer at the time of sale, independent of vehicle "light" designation or guarantee offered. This includes all vehicles offered for sale either in-lane or on the Internet including all images and text representations made by Seller, designee or Seller's agent including 3rd party condition reports or vehicle listing agents at the time of sale. This includes, but is not limited to year, make, model, odometer reading, equipment, and announced conditions. Repair costs will be determined by the auction and will reflect the auction cost to repair.

b. In-Lane: Any single mechanical or electrical defect that has a repair cost of \$750 or more is subject to arbitration on Green Light vehicles. Single defects less than \$750 are deemed minor and not subject to arbitration. Auction will not arbitrate visible defects or announced conditions.

c. Online: Sellers who sell to online buyers through any of the online channels and provide a condition report have the additional responsibility to disclose defects or damage that are "visible" in nature. The Seller must disclose damage (but not actual repair cost) with a cumulative auction (wholesale) repair cost in excess of \$750. Undisclosed cumulative damage in excess of \$750 is subject to arbitration by the Buyer due to an inadequate disclosure of damage or condition. Actual images of the listed vehicle must be used unless proper disclosure is noted by the Seller which makes it known the actual vehicle is not shown.

d. Online Without Vehicle Condition Information - Vehicles sold through online channels without a written condition report, inspection, or a disclosure as to the vehicle's condition, will be subject to In-Lane policies (b) as detailed in this policy.

8. Seller Fees: The Seller is responsible for reimbursement of all reasonable documented expenses incurred by the Buyer (excluding profit, commissions, and detail charges) on vehicles arbitrated for unannounced conditions not detectable through vehicle inspection (i.e. stolen vehicle, theft recovery, odometer discrepancy, ownership discrepancy, frame damage, flood/fire damage, salvage, insurance write off, manufacturer buyback, etc.). Expense reimbursements will be at the sole discretion of Auction and will, at times be limited to reasonable and documented expenses and transportation only.

9. Buyer Responsibilities and Liabilities:

- a. It is the Buyer's responsibility to watch lights and listen to announced conditions before placing bids. Once the vehicle is sold the Buyer should check the Auction contract to confirm the vehicle price and announcements are correct before legibly printing and signing their name or electronically signing the Auction contract. Buyers should thoroughly check and, if possible, test drive every vehicle. If there is any problem, a complaint must be properly filed with the Arbitration Office within the established arbitration time limit. The Buyer assumes responsibility for mechanical or electrical failure once the arbitration period is over.
 - b. Buyer agrees to be liable for any and all work done to a vehicle prior to returning the vehicle to Auction except on vehicles arbitrated for unannounced conditions not detectable through vehicle inspection. (i.e. stolen vehicle, odometer, theft recovery, title brands, ownership discrepancy, fire/flood damage, insurance write off, manufacturer buyback, etc. – does not include title attached/unavailable/absent). Mileage must be the same as it was when it left Auction if arbitrated for inoperable odometer. Vehicle must be returned in a timely manner consistent with auction direction.
 - c. The Buyer is financially responsible for any pending sale until arbitration is final.
 - d. The Buyer or Buyer's agent (transporter or driver) should note any obvious damage on the gate release prior to removing the vehicle from the Auction or facilitation service provider's location. Auction or facilitation service provider and Seller will not be responsible for any obvious damage not identified on the gate release or the condition report once the vehicle is removed from the Auction or facilitation service provider's location.
10. **Manufacturer's Warranty:** The availability of a manufacturer's warranty shall not affect a Buyer's right to arbitrate a vehicle.
11. **Auction Notice -** The Buyer shall not surrender possession of the vehicle to any claimant, except as required by legal process, nor shall Buyer voluntarily pay or acknowledge the validity of any claim, without the prior approval of Auction. Time is of the essence. Any failure on the part of the Buyer, after becoming aware of said claim, to notify Auction of any claim in a timely manner or failure of the Buyer to cooperate in defending any such claim shall relieve Auction of any liability under this policy.

12. **Payment in Arbitration -** Seller will not be paid for vehicles in arbitration until arbitration is settled, and vehicles are sold. For arbitrations occurring after the seller has been paid, seller is required to promptly return the payment to the auction if the transaction is voided as a result of arbitration.
13. **Return Process -** A vehicle is not considered returned until received, inspected, and approved for return by Auction management. Any vehicle returned must be in the same or better condition as when sold. Any vehicles delivered to and left on Auction premises with out Auction approval remain the sole responsibility of the Buyer. Buyer assumes all risk of loss.
14. **Fees on Returned Vehicle -** There may be a charge for excessive mileage on a returned vehicle (at the discretion of Auction).

IV. Registration Arbitration Policy

1. **Seller Registration Responsibilities:** All registrations submitted by Seller must be in Seller's company name on ownership or on a properly executed reassignment form. The Seller guarantees the ownerships of vehicles that are sold through Auction. This guarantee of the ownership warrants that the ownership shall be marketable and free and clear of all liens and encumbrances. This includes any brand (such as 'salvage' 'rebuilt' 'irreparable') noted upon the current or any prior certificate of ownership unless such encumbrances were announced at the time the vehicle is sold through Auction and for a period of four (4) years from the date of sale. Seller's liability under this ownership guarantee shall never exceed the Auction sale price (the "maximum amount") of the vehicle, and this maximum amount shall be reduced by two percent (2%) per month following Auction sale date. All liability under this ownership guarantee shall expire and terminate 48 months after Auction sale date. Auction will not be responsible for any expenses incurred on vehicles returned for late ownership.
2. **Seller's Registration Guarantee:** Sellers warrant, represent and guarantee that they have and will convey a certificate of ownership, properly executed, valid in the province where the transaction is occurring and clear of all liens and encumbrances and that he will warrant and defend the ownership against the claims and demands of all persons whatsoever.

3. Auction Right to Remediate Clerical Error – If the ownership problem is due to a clerical or coding error, or incomplete documentation, Auction shall be given reasonable time after receiving notice to have the error corrected.
4. Buyer's Registration Claim Notice to Auction – Whenever any claim is made by any person against the ownership of a vehicle, whether by suit or otherwise, the Buyer, after becoming aware of said claim, shall immediately notify Auction. This involves giving full particulars of claim, cooperating fully in defending any legal action, and in taking other steps to minimize possible loss.
5. Registration Assignment - Ownership must be reassigned directly to Buyer. No ownership assigned directly to Auction will be accepted.
6. Payment After Registration Receipt - Seller will not be paid for vehicles until a transferable ownership is received.
7. Non-registered Vehicles Rule:
 - a. Auction accepts no responsibility for non-registered vehicles sold without an ownership. Seller must announce the vehicle being sold with a bill of sale only and that there is no ownership to transfer.
 - b. All non-registered vehicles and equipment will be sold "AS-IS".
8. Registration Not Permitted:
 - a. Applications or other documents related to a duplicate ownership will not be accepted (unless announced as such or if allowed by the appropriate jurisdiction).
 - b. Foreign titles, such as American titles, are unacceptable.
9. Assignment Registration Timelines
 - a. Seller has up to a maximum of 7 calendar days for the ownership to be received by Auction [sale day is day (1)].
 - b. After the 7 calendar day period, it is the Buyer's option to return the vehicle or wait a reasonable period of time for the ownership.
 - c. Buyer Responsibilities: The Seller/Auction shall not be liable for any vehicle sale or repairs made by the buyer before the ownership is received by the buyer. If the ownership has been mailed from Auction to Buyer, Buyer may not return vehicle. Buyer is required to notify Auction in a timely manner consistent with Auction policy before returning vehicles. If a valid negotiable ownership is presented within the Auction policy notice period, the transaction will stand.
10. Seller Registration Disclosures – (Subject to Auction Registration Policy): Any and all "Ownership Brands" or discrepancies which may affect a vehicle's value must be announced. Some examples include, but are not limited to: Salvage, Rebuilt, Irreparable, Insurance Write off, Not Actual Kms, Odometer replacement, Manufacturer's buyback, Daily Rental, Stolen Vehicle, Theft Recovery, Flood/Fire histories, Taxis, Police, Emergency Service, Limo.
 - d. If, after 90 calendar days, Seller has not produced negotiable ownership and Buyer has not returned the vehicle, this ownership guarantee shall not apply and Auction shall have no duty to produce the certificate of ownership to the Buyer and shall have no duty to pay Seller.
11. Auction Registration Indemnity - In regard to defect in ownership, and in any matter relating to odometer mileage, odometer statements, or damage disclosure statements: Seller and Buyer agree to indemnify and hold harmless Auction from any liability, loss costs, damage or expenses, including attorney fees which may arise either directly or indirectly from the sale and purchase of the consigned vehicle including but not limited to ownership services provided.
12. Buyer Delivery Responsibility: Auction will not be responsible for ownerships mailed from Auction and not received by the Buyer. Buyer has the choice of alternative delivery method and will pay Auction for such service.
13. Seller Additional Fees:
 - a. Seller will be responsible for the buy fee plus reasonable transportation expenses to and from the Buyer's dealership to Auction on vehicles returned for "no ownership". If local auction permits, the Seller may also be charged for any other reasonable expenses incurred by the Buyer.
 - b. Ownerships received after 7 days may be subject to a late fee. All expenses to obtain the ownership will be charged to the Seller.
14. Seller Mileage Announcements: All vehicles sold in Canada require an odometer disclosure.

V. Gray Market & American Vehicles

1. Eligible Vehicles - Only vehicles made in North America for American use and properly converted to Canadian specifications can be sold and must be announced as such. No other Gray Market vehicles are accepted for sale.
2. Seller Responsibilities: Seller must inform Auction that a vehicle has American history at time of registration and must disclose that to the Buyer in writing as an announced condition on the contract.
3. Proper Conversion: If a vehicle was manufactured in America for the American Market, the Seller is required to ensure the proper RIV process has been completed and the vehicle must have a valid Canadian ownership. The auction is required to pull a Carproof to ensure the vehicle has entered Canada legally and will charge the Seller a fee for this service.
4. "Gray Market Vehicles" will not be accepted for sale unless they meet ALL Federal/Provincial D.O.T. / E.P.A. Mandated Guidelines. Documentation must be provided. Sellers will not offer for sale any European manufactured vehicles.

VI. Provincial Standards

1. Out Of Province Ownerships: If Provincial Standards require: Out of Province (OOP) vehicles must be declared if registered in another jurisdiction and must disclose Territory/Province unless vehicle has been registered for 7 consecutive years.
2. Accident Repair: Standards for accident repair vary with each Province. All dealers should be aware of their Provinces standards and if not, should check with the arbitration department to ensure they are declaring accident repair correctly. Vehicles not declared with accident repair that are deemed to be accident repair are subject to arbitration and the Buyer has the right to arbitrate within 7 calendar days, Sale day is day 1.
3. The Accident Repair declaration must be made regardless of whether the damage was caused by collision, accident, weather or by some other incident.

| NAAA Seller Disclosure Requirements | Disclosure Required | | Arbitration Period | |
|---|---------------------|--------------------|--------------------|--------------------|
| | Green Light R/D | Red Light As Is | Green Light R/D | Red Light As Is |
| Major mechanical/Electrical problems* | Yes | No | A/C | N/A |
| Sludged engine | Yes | No | A/C | N/A |
| Cracked or repaired block | Yes | No | A/C | N/A |
| Vehicles not equipped with air conditioning (calendar year or newer) | Yes | No | A/C | N/A |
| Paintwork on current model year and newer (bumpers not included) | Yes | No | A/C | N/A |
| Fuel Conversion | Yes | No | B/C | N/A |
| Non-original engine (excludes items replaced under manufacturer warranty) | | | | |
| Calendar year & up to 4 years | Yes | No | B/C | N/A |
| Voided factory warranty | Yes | No | B/C | N/A |
| Logo or decal misrepresentation | Yes | Yes | A/C | A/C |
| Bio-Hazard vehicles (both cleaned and contaminated) as required by law | Yes | Yes | A/C | A/C |
| Frame/Unibody Damage (existing, altered or repaired) per NAAA policy | Yes | Yes | B/C | B/C |
| Flood or Fire Damage (By Auction inspection) | Yes | Yes | B/C | B/C |
| Flood or Fire Damage history (Insurance Records) | Yes | Yes | 120 Days | 120 Days |
| Province issued VIN plate (including kit vehicles) | Yes | Yes | B/C | B/C |
| Taxis, police cars, limo, daily rental, emergency service vehicles | Yes | Yes | B/C | B/C |
| Previous American vehicle | Yes | Yes | B/C | B/C |
| Odometer in miles | Yes | Yes | B/C | B/C |
| Manufacturer's Buyback-Lemon Law/CAMVAP | Yes | Yes | B/C | B/C |
| Vehicles being sold with no O/S - bill of sale only | Yes | Yes | B/C | B/C |
| Not actual Kms/Inoperative or Replaced/Odometer** | Yes | Yes | B/C | B/C |
| Salvage or Reconstructed/ Theft Recovery/Stolen Vehicles, Insurance write-off (including history)** | Yes | Yes | B/C | B/C |
| Gray-market vehicles** | Yes | Yes | B/C | B/C |
| Branded O/S ** Salvage, Rebuilt, Irreparable | Yes | Yes | B/C | B/C |
| Any Provincial required damage disclosure | Yes | Yes | B/C | B/C |
| Two adjacent panels replaced | Yes | Yes | B/C | B/C |
| Accident Repair of \$3000 or more-single incident | Yes | Yes | B/C | B/C |
| Accident Repair of \$2000 or more-cumulative incidents (BC only) | Yes | Yes | B/C | B/C |
| Excessive rust which affects the integrity of the structure | Yes | Yes | B/C | B/C |
| Out of Province History Disclosure | Yes | Yes | B/C | B/C |
| See Section VI for Provincial Standards Section | | | | |
| Canadian vehicle with previous US registration | Yes | Yes | B/C | B/C |
| Hidden Sub Frame/Suspension Damage* | Yes | Yes | B/C | B/C |
| ABS not operational* | Yes | No | A/C | N/A |
| Airbags Missing/Deployed*** | Yes | Yes | A/C | A/C |
| Catalytic Converter Missing/Inoperative*** | Yes | Yes | A/C | A/C |
| Items subject to arbitration Online ONLY | | | | |
| Glass damage / Hail Damage / | | | | |
| Tire Problems* | Yes | No | C | N/A |
| Upholstery problems / Visible body damage* | Yes | No | C | N/A |

Arbitration Period

A: In-Lane - Sale Day Only or noon next day for night sale.

B: In-Lane - 7 Calendar Days

C: Online - 2 Calendar days upon verified receipt not to exceed 10 calendar days from purchase

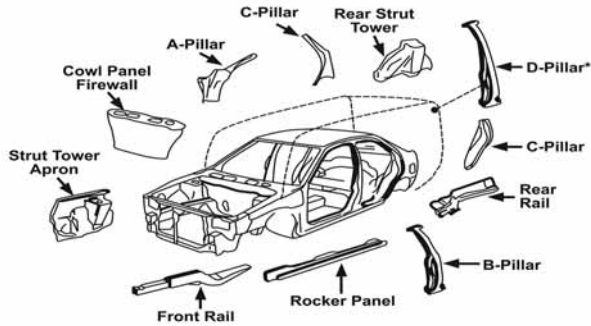
* In-Lane must announce defects that are singularly \$750 or more to repair

*On-line must announce defects that are cumulatively \$750 or more to repair

**These transactions can be rescinded if arbitrated within the stated time limits. Arbitrations initiated after the stated time period will be addressed via the depreciation formula described in Section IV (Registration Arbitration Policy section)

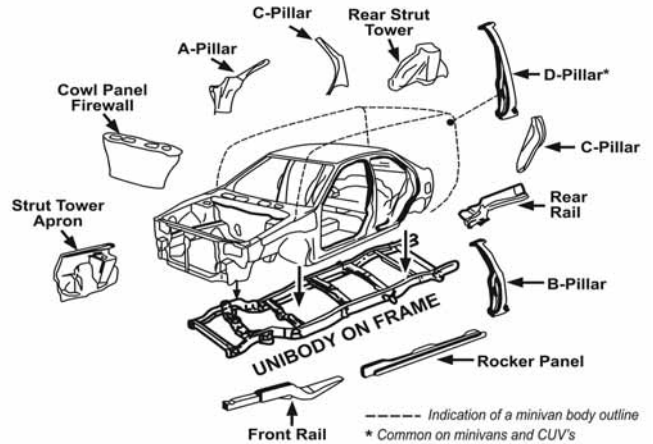
***No dollar amount is associated to these items

UNIBODY



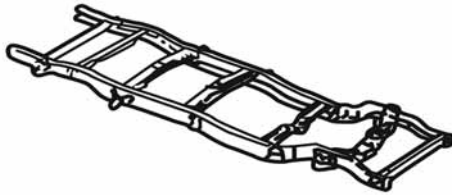
----- Indication of a minivan body outline
 * Common on minivans and CUV's

UNIBODY ON FRAME

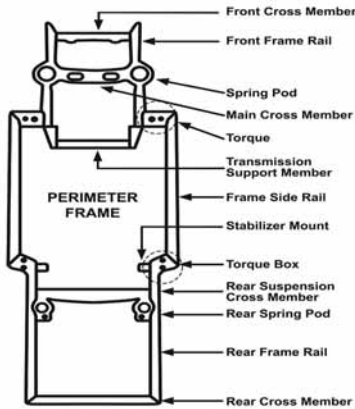


----- Indication of a minivan body outline
 * Common on minivans and CUV's

CONVENTIONAL FRAME LADDER



CONVENTIONAL FRAME PERIMETER



FRAME IDENTIFICATION

UNIBODY

- Strut towers will be present
- Rails and floor welded together
- No independent rail system
- Aprons will be present
- Core support typically welded to aprons

UNIBODY ON FRAME

- Unibody bolts to frame
- Rails independently bolted to suspension and drive train
- Has aprons
- No strut towers
- Rails tend to be thicker gauge metal (iron)
- Core support typically welded to aprons

CONVENTIONAL FRAME

- Body is not welded to frame
- Rails independently bolted to suspension and drive train
- No aprons
- No strut towers
- Rails tend to be thicker gauge metal (iron)
- Core support typically mounted by bolts

Disclosure Requirement

| Component | Unibody | Unibody on Frame | Conventional Frame |
|---|---------|--|--------------------|
| 1. Radiator Core Support – Including the upper and lower tie bars, center support or side baffles | | None | |
| 2. Frame Rails Extensions (Ears) – On frame vehicles that area at the end of the frame rail to which the bumper, reinforcement or isolators attach. | | None | |
| 3. Frame Rails Including front, center & rear rails. | | Existing or repaired damage, or replacement | |
| 4. Spring Pod, and Torque Box or Stabilizer Mount | N/A | Existing or repaired damage, or replacement | |
| 5. Cross members – Except Bolt-On | N/A | Existing or repaired damage, or replacement | |
| 6. Apron/Upper Reinforcement Rails | | Existing or repaired damage, or replacement | None |
| 7. Strut Tower | | Existing or repaired damage, or replacement | None |
| 8. Cowl Panel / Firewall – excluding cowl vent panel | | Existing or repaired damage, or replacement | None |
| 9. Support Pillars – “A”, “B”, “C” or “D” Pillars | | Existing or repaired damage, or replacement | |
| 10. Roof | | Replacement | |
| 11. Rocker Panel – Outer | | Replacements | None |
| 12. Rocker Panel – Inner | | Existing or repaired damage, or replacement | None |
| 13. Floor Panels | | Tom and/or perforated if 1” or more, dented if deflected more than 2” or replacement floor panel | None |
| 14. Quarter or Cab Panel | | Replacement | None |
| 15. Rear Body Panel | | None | |